WHY MINING SERVICES

Africa's mining economy is expanding, yet the specialized services layer that sustains it remains fragmented and under-capitalized, built by founders whose businesses deserve patient capital and a lasting home.

We back the essential, non-discretionary businesses that mines cannot operate without, and help build them into institutions made to endure beyond any one generation. We begin in Ghana, where our roots are, and build across the continent's producing regions from there.

TARGET SUBSECTORS IN ESSENTIAL MINING SERVICES

UNDERGROUND CONTRACT DRILLING

THESIS

Mission-critical, recurring service tied directly to reserve development and production; specialized crews and equipment create durable customer relationships and high barriers to entry.

REPRESENTATIVE SCOPE

Grade-control, definition, and production drilling across gold, base-metal, and critical-mineral operations; rig fleets, crews, and maintenance capability.

AIRBORNE GEOPHYSICAL SURVEYING

THESIS

Data-driven exploration service with scarce technical capability and equipment; demand tied to exploration cycles, resource definition, and government/institutional survey work.

REPRESENTATIVE SCOPE

Magnetic, radiometric, and electromagnetic surveys; instrumentation, aircraft access, and processing/interpretation capability.

INTEGRATED LOGISTICS SERVICES

THESIS

The connective tissue of every operation, moving inputs, consumables, and product where road, fuel, and reliability are the binding constraints; a fragmented base of operators ready to come together into a single, dependable logistics partner.

REPRESENTATIVE SCOPE

Integrated logistics management for mine sites: coordinating inbound fuel, consumables, and equipment and outbound product across the supply chain; incorporated locally in each market.

Priority given to businesses with recurring or contracted revenue, entrenched customer relationships, safety and compliance track records, and defensible technical capability.

INVESTMENT CRITERIA

TARGET COMPANIES
Founder-owned, durable mining-services businesses

EBITDA RANGE
$2M to $5M EBITDA

GEOGRAPHY
Ghana first, where our roots are; then selectively across Africa's producing regions

SELLERS
Founders and family owners seeking succession, liquidity, or a growth partner

STRATEGY
Acquire a controlling stake in an established operator, then build a durable, institutional-grade platform across the continent

INVESTMENT TYPE
Majority (control) acquisition: a sale or control recapitalization, retaining local ownership at the level each market's local content requires

EMPLOYEE OWNERSHIP
A broad-based employee ownership stake in every company we acquire: the people who build the business share in what they build

Pimpong & Company sources, structures, and leads each transaction directly, aligning committed capital partners around a single, well-diligenced opportunity rather than deploying a blind pool.

Pimpong & Company

TRUSTED PARTNERS FOR ENDURING AFRICAN ENTERPRISE

WWW.PIMPONG.CO

THE FIRM

FIRM	STRUCTURE	DEAL POSTURE
Pimpong & Company	Private Investment Firm	Acquiring a controlling position in founder-owned mining-services businesses across Africa, beginning in Ghana

OUR VALUES

Ownership

African enterprise deserves African ownership, and ownership should reach the people who build the business, not just those who hold the capital. We acquire a controlling stake, put real equity in the hands of employees, and keep capital, control, and value on the continent.

Built to last

We build institutions, not trades. Long horizons, no chasing the cycle.

Capability at home

Engineering built in-country, by local people, in every market we build in. We back what a founder has built and help it grow stronger and go further.

Relationships first

Owners sell to people they trust with their business and their people. We earn that, and we keep it.

Stewardship

The family name is on the door. We build to hand down.

WHAT WE LOOK FOR

- Founder-owned and operator-led: a business built with care that deserves a thoughtful next chapter
- Durable demand: essential services tied to active operations, not discretionary spend
- Recurring or contracted revenue: long-standing customer relationships and repeat work
- Local content strength: meaningful local ownership and workforce, retained at the level regulation requires
- Room to grow: a strong core we can invest behind, scale, and support with capital and systems

OUR APPROACH

- We buy to build, not to flip. We acquire control to steward and grow, with a long horizon and respect for what the founder created.
- We share ownership with the people who build the business. Every company we acquire establishes a broad-based employee ownership stake, so the crews and staff who create the value hold a piece of it, deepening local ownership in the workforce itself.
- We keep the business local. Local ownership, jobs, and leadership are retained where local content requires, and prized well beyond it.
- We move deliberately. Each transaction receives dedicated focus, disciplined diligence, and capital assembled specifically for it.

CONTACT

Kwame Som-Pimpong

FOUNDER & PRINCIPAL, PIMPONG & COMPANY

Kwame founded Pimpong & Company to acquire and steward enduring businesses in the markets his family calls home. His father is from Ghana, and the firm carries the family name deliberately: when it takes responsibility for what an owner has built, that name stands behind it.

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Building enduring, African-owned industrial capability beneath the continent's mineral wealth.

"A great tree is planted by one generation and tended by the generations that follow."